

What to look for in a real estate agent

Throughout your real estate agent search, consider the following hallmarks of a good real estate agent.

Agent Name:

Familiarity with the local area and neighborhood

Takes the time to become familiar with the features of the home he/she is selling

Approachable and friendly

Excellent reviews, plus professional handling of negative feedback

Provides you with an up-front quote

Creative negotiator and proactive problem solver

Has experience with your specific selling scenario

Listens to your needs

Local reputation of closing deals quickly and successfully